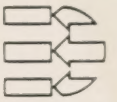


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Report
Dept. of External Affairs on attitudes toward
the Canada – U.S. Free Trade Agreement




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REPORT TO THE DEPARTMENT
OF EXTERNAL AFFAIRS ON ATTITUDES TOWARD
THE CANADA - U.S. FREE TRADE AGREEMENT

MAY, 1988

Prepared by:

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MAY, 1988

B. INTERVIEW SCHEDULE

A. Are you 18 years of age or older and a Canadian resident?

YES (CONTINUE).....A

NO (ASK TO SPEAK TO ELIGIBLE RESPONDENT, IF STILL "NO,"

THANK AND TERMINATE).....B

B. Have I reached you at your home phone number?

YES (CONTINUE).....A

NO (ASK TO SPEAK TO ELIGIBLE RESPONDENT, IF STILL "NO,"

THANK AND TERMINATE).....B

C. Do you, or does anyone in your family or household work in the following kinds of business...a market research firm, advertising agency, public relations firm, or the news media?

YES (THANK AND TERMINATE -- RECORD INCIDENCE ON CALL

RECORD SHEET).....A

NO (CONTINUE).....B

Note 1: Responses may not sum to 100% due to rounding throughout the Technical Appendixes.

2: (*) denotes a percentage value greater than 0 but less than 0.5 throughout the Technical Appendixes.

1. How closely would you say you have been following the discussions about free trade with the United States? Would you say you've been following these discussions...(READ LIST)?

NOT CLOSELY AT ALL.....1	(14%)
NOT VERY CLOSELY.....2	(39%)
CLOSELY.....3	(35%)
VERY CLOSELY.....4	(11%)
NO OPINION (VOLUNTEERED).....5	(*)

2. Regardless of how closely you may have been following the discussions about free trade, do you feel that you understand the issue as well as you would like?

YES.....1	(28%)
NO.....2	(72%)
NO OPINION (VOLUNTEERED).....3	(*)

3. Would you say you are very familiar, familiar, not too familiar, or not familiar at all with what is contained in the free trade agreement between Canada and the United States?

NOT FAMILIAR AT ALL.....1	(17%)
NOT TOO FAMILIAR.....2	(51%)
FAMILIAR.....3	(28%)
VERY FAMILIAR.....4	(3%)
NO OPINION (VOLUNTEERED).....5	(0%)

As you probably know, the Canada-U.S. free trade negotiations have resulted in a free trade agreement.

4. Generally speaking, do you strongly support, support, oppose, or strongly oppose the free trade agreement that was reached by Canada and the United States?

STRONGLY OPPOSE.....1	(11%)
OPPOSE.....2	(32%)
SUPPORT.....3	(46%)
STRONGLY SUPPORT.....4	(5%)
NO OPINION (VOLUNTEERED).....5	(6%)

5. And how likely do you think it is that you would change the opinion you have now about the Canada-U.S. free trade agreement...very likely, somewhat likely, not very likely, or not likely at all?

NOT LIKELY AT ALL.....1	(22%)
NOT VERY LIKELY.....2	(34%)
SOMEWHAT LIKELY.....3	(35%)
VERY LIKELY.....4	(6%)
NO OPINION (VOLUNTEERED).....5	(3%)

6. If you had to guess, would you say that Canada got a better deal than the Americans, that the Americans got a better deal than Canada, or do you think that the free trade deal is fair and balanced for both countries?

CANADA GOT A BETTER DEAL THAN THE AMERICANS.....1	(7%)
THE AMERICANS GOT A BETTER DEAL THAN CANADA.....2	(59%)
THE FREE TRADE DEAL IS FAIR AND BALANCED.....3	(31%)
NO OPINION (VOLUNTEERED).....4	(3%)

I'd like you to tell me for each of the following whether you think that a trade agreement is a very good, good, bad, or very bad thing. How about in terms of its effect on...(READ AND ROTATE ITEMS 7 TO 9)

7. The Canadian economy?

VERY BAD.....1	(7%)
BAD.....2	(32%)
GOOD.....3	(51%)
VERY GOOD.....4	(7%)
NO OPINION (VOLUNTEERED).....5	(3%)

8. Your provincial economy?

VERY BAD.....1	(7%)
BAD.....2	(32%)
GOOD.....3	(49%)
VERY GOOD.....4	(7%)
NO OPINION (VOLUNTEERED).....5	(4%)

9. Economic well-being of you and your family?

VERY BAD.....	1	(4%)
BAD.....	2	(27%)
GOOD.....	3	(54%)
VERY GOOD.....	4	(6%)
NO OPINION (VOLUNTEERED).....	5	(9%)

END OF ROTATION

I am going to read you a list of statements various people have made about what might happen now that there is a free trade agreement between Canada and the United States. For each one, I'd like you to tell me whether you think it is very likely, somewhat likely, somewhat unlikely, or very unlikely that this will result? The first one is...(READ AND ROTATE STATEMENTS 10-19)

10. Overall, there will be more jobs gained than lost in Canada.

VERY UNLIKELY.....	1	(20%)
SOMEWHAT UNLIKELY.....	2	(30%)
SOMEWHAT LIKELY.....	3	(35%)
VERY LIKELY.....	4	(14%)
NO OPINION (VOLUNTEERED).....	5	(2%)

11. Prices of many goods imported from the United States into Canada will be lower.

VERY UNLIKELY.....	1	(12%)
SOMEWHAT UNLIKELY.....	2	(21%)
SOMEWHAT LIKELY.....	3	(47%)
VERY LIKELY.....	4	(19%)
NO OPINION (VOLUNTEERED).....	5	(1%)

12. We will be able to maintain current government programs such as unemployment insurance and health insurance.

VERY UNLIKELY.....	1	(14%)
SOMEWHAT UNLIKELY.....	2	(17%)
SOMEWHAT LIKELY.....	3	(43%)
VERY LIKELY.....	4	(24%)
NO OPINION (VOLUNTEERED).....	5	(3%)

13. Many American companies will close their plants in Canada.

VERY UNLIKELY.....	1	(20%)
SOMEWHAT UNLIKELY.....	2	(40%)
SOMEWHAT LIKELY.....	3	(25%)
VERY LIKELY.....	4	(14%)
NO OPINION (VOLUNTEERED).....	5	(2%)

14. Our economy will become so closely tied to the American economy that we will gradually lose our ability to make our own economic decisions.

VERY UNLIKELY.....	1	(14%)
SOMEWHAT UNLIKELY.....	2	(24%)
SOMEWHAT LIKELY.....	3	(29%)
VERY LIKELY.....	4	(33%)
NO OPINION (VOLUNTEERED).....	5	(1%)

15. Canadians will have higher incomes than they do now.

VERY UNLIKELY.....	1	(29%)
SOMEWHAT UNLIKELY.....	2	(43%)
SOMEWHAT LIKELY.....	3	(20%)
VERY LIKELY.....	4	(6%)
NO OPINION (VOLUNTEERED).....	5	(2%)

16. The poorer regions of the country would be better off under the free trade agreement than they otherwise would be.

VERY UNLIKELY.....	1	(24%)
SOMEWHAT UNLIKELY.....	2	(34%)
SOMEWHAT LIKELY.....	3	(32%)
VERY LIKELY.....	4	(8%)
NO OPINION (VOLUNTEERED).....	5	(3%)

17. American influence on our books, magazines, films and other parts of our culture will increase.

VERY UNLIKELY.....	1	(9%)
SOMEWHAT UNLIKELY.....	2	(23%)
SOMEWHAT LIKELY.....	3	(37%)
VERY LIKELY.....	4	(30%)
NO OPINION (VOLUNTEERED).....	5	(2%)

18. Canada and the United States will become more similar in many ways.

VERY UNLIKELY.....1	(8%)
SOMEWHAT UNLIKELY.....2	(16%)
SOMEWHAT LIKELY.....3	(43%)
VERY LIKELY.....4	(33%)
NO OPINION (VOLUNTEERED).....5	(1%)

19. The United States will keep to the terms of the agreement.

VERY UNLIKELY.....1	(19%)
SOMEWHAT UNLIKELY.....2	(24%)
SOMEWHAT LIKELY.....3	(40%)
VERY LIKELY.....4	(15%)
NO OPINION (VOLUNTEERED).....5	(2%)

END OF ROTATION

20. Some people say we should not have free trade because it will mean the end of some of those government measures which protect Canada's identity and make us different from the United States.

Other people say that we should be confident enough about the free trade agreement because Canada's identity is now strong enough that it no longer needs as much protection through government measures.

Thinking of these two points of view, which one best reflects your own?

SHOULD NOT HAVE FREE TRADE....1	(45%)
SHOULD BE CONFIDENT.....2	(53%)
NO OPINION (VOLUNTEERED).....3	(2%)

21. Some people say that the jobs which may be created by free trade with the U.S. are not as important as limiting American influence in Canada.

Other people say that the jobs which may be created by freer Canada-U.S. trade are more important than limiting American influence in the Canadian economy.

Thinking of these two points of view, which one best reflects your own?

JOBS NOT AS IMPORTANT AS LIMITING INFLUENCE.....1	(36%)
JOBS MORE IMPORTANT THAN LIMITING INFLUENCE.....2	(56%)
NO OPINION (VOLUNTEERED).....3	(8%)
NO OPINION (VOLUNTEERED).....4	(1%)

22. Some people say that the free trade agreement will strengthen Canada's economy and thus enable it to continue to play an independent role in the world.

Other people say that the free trade agreement will tie Canada so closely to the United States that it will weaken our ability to play an independent role in the world.

Thinking of these two points of view, which one best reflects your own?

WILL STRENGTHEN ABILITY TO PLAY INDEPENDENT ROLE.....1	(42%)
WILL WEAKEN ABILITY TO PLAY INDEPENDENT ROLE.....2	(56%)
NO OPINION (VOLUNTEERED).....3	(2%)

23. Thinking about the various people whose opinions you respect on the free trade agreement, whose opinion are you relying on most in making up your mind about the free trade agreement since it was signed...economists and other specialists, business leaders, labour leaders, federal government leaders, your provincial government leaders or the news media?

ECONOMISTS AND OTHER SPECIALISTS.....1	(22%)
BUSINESS LEADERS.....2	(15%)
LABOUR LEADERS.....3	(9%)
FEDERAL GOVERNMENT LEADERS.....4	(10%)
PROVINCIAL GOVERNMENT LEADERS.....5	(7%)
NEWS MEDIA.....6	(31%)
NO OPINION (VOLUNTEERED).....7	(6%)

24. Thinking specifically about business leaders, of the following, whose opinion would you consider or rely on most in making up your mind about free trade...the people who run businesses which are well-known throughout Canada, or people who run businesses known mainly in the area where you live?

BUSINESSES WELL-KNOWN THROUGHOUT CANADA.....1	(61%)
BUSINESSES KNOWN MAINLY IN LOCAL AREA.....2	(33%)
NO OPINION (VOLUNTEERED).....3	(5%)
NO OPINION (VOLUNTEERED).....4	(1%)

Now, I'm going to read you a list of statements various people have made at one time or another. I'd like you to tell me how you personally feel about each statement by giving me a number between -5 and +5, where -5 means you totally disagree with the statement and +5 means you totally agree with the statement. Many people's opinions fall somewhere in between these two points depending on how they feel about the statement. The first statement is...(ROTATE STATEMENTS 25 - 34...READ FIRST STATEMENT...REPEAT SCALE INSTRUCTIONS IF REQUESTED) Where would you place yourself on this scale?

TOTALLY DISAGREE			DEPENDS									TOTALLY AGREE	
-5			-4	-3	-2	-1	0	+1	+2	+3	+4	+5	
												MEAN RATING	
25.	Canada may become more like the States in some areas, but Canadians themselves will not become like Americans as a result of free trade.												1.58
26.	I am satisfied that the government will provide an appropriate amount of assistance to those harmed by the effects of free trade.												0.69
27.	From what I've heard or read, Canada gave away too much to the Americans in the free trade agreement.												1.22
28.	The federal government has provided the Canadian people with enough information about the free trade agreement.												1.82
29.	All the discussions about free trade may matter to <u>businesses</u> , but free trade won't make any difference to the average Canadian worker.												1.05
30.	The important thing now is to start planning on how to take advantage of the new opportunities the free trade agreement can provide.												2.04
31.	I see the free trade deal with the Americans as part of a general effort by the government to improve Canada's trade situation with countries around the world.												1.02
32.	I'm concerned that free trade is only going to increase tensions among regions and groups in Canada.												0.81
33.	Over the long run the Canada-U.S. free trade deal will help to secure Canada's economic future.												0.38
34.	I think the government has good idea of how to deal with the changes the free trade agreement will bring in Canada.												0.21

END OF ROTATION

Now I'm going to list some Canadian businesses and I'd like you to tell me for each one whether you think the free trade agreement with the United States will mean the industry will be better off, or worse off as a result. How about...(READ AND ROTATE Q35 TO Q42)

35. Oil and gas industry?

WORSE OFF.....1	(32%)
NOT AFFECTED (VOLUNTEERED)....2	(10%)
BETTER OFF.....3	(56%)
NO OPINION (VOLUNTEERED).....4	(2%)

36. Wine industry?

WORSE OFF.....1	(55%)
NOT AFFECTED (VOLUNTEERED)....2	(13%)
BETTER OFF.....3	(30%)
NO OPINION (VOLUNTEERED).....4	(2%)

37. Wood and paper products?

WORSE OFF.....1	(45%)
NOT AFFECTED (VOLUNTEERED)....2	(7%)
BETTER OFF.....3	(47%)
NO OPINION (VOLUNTEERED).....4	(1%)

38. Fish and fish products?

WORSE OFF.....1	(43%)
NOT AFFECTED (VOLUNTEERED)....2	(12%)
BETTER OFF.....3	(43%)
NO OPINION (VOLUNTEERED).....4	(2%)

39. Agriculture and farming?

WORSE OFF.....1	(56%)
NOT AFFECTED (VOLUNTEERED)....2	(9%)
BETTER OFF.....3	(33%)
NO OPINION (VOLUNTEERED).....4	(2%)

40. Cars and car parts?

WORSE OFF.....1	(42%)
NOT AFFECTED (VOLUNTEERED)....2	(12%)
BETTER OFF.....3	(44%)
NO OPINION (VOLUNTEERED).....4	(2%)

41. Films, books, and magazines?

WORSE OFF.....1	(46%)
NOT AFFECTED (VOLUNTEERED)....2	(13%)
BETTER OFF.....3	(40%)
NO OPINION (VOLUNTEERED).....4	(2%)

42. Beer industry?

WORSE OFF.....1	(45%)
NOT AFFECTED (VOLUNTEERED)....2	(17%)
BETTER OFF.....3	(36%)
NO OPINION (VOLUNTEERED).....4	(2%)

END OF ROTATION

43. If the free trade agreement were to benefit Canada as a whole, but your own province were to benefit less than the rest of Canada, would you strongly favour, favour, oppose, or strongly oppose the agreement?

STRONGLY OPPOSE.....1	(23%)
OPPOSE.....2	(35%)
FAVOUR.....3	(35%)
STRONGLY FAVOUR.....4	(6%)
NO OPINION (VOLUNTEERED).....5	(2%)

One of the issues involved in discussions about Canada-U.S. free trade concerns the adjustments or changes which some individuals and businesses or industry sectors in Canada may have to make once the free trade agreement has been passed into law...

On the basis of what you may have seen, read or heard, do you think...(READ AND ROTATE Q44 AND Q45)...will require a great deal, some, only a little, or no federal government assistance to adjust to the effects of the free trade agreement?

44. Canadian businesses?

NO FEDERAL GOVERNMENT ASSISTANCE.....	1	(8%)
ONLY A LITTLE FEDERAL GOVERNMENT ASSISTANCE.....	2	(19%)
SOME FEDERAL GOVERNMENT ASSISTANCE.....	3	(43%)
A GREAT DEAL OF FEDERAL GOVERNMENT ASSISTANCE.....	4	(29%)
NO OPINION (VOLUNTEERED).....	5	(1%)

45. individual Canadians?

NO FEDERAL GOVERNMENT ASSISTANCE.....	1	(15%)
ONLY A LITTLE FEDERAL GOVERNMENT ASSISTANCE.....	2	(23%)
SOME FEDERAL GOVERNMENT ASSISTANCE.....	3	(36%)
A GREAT DEAL OF FEDERAL GOVERNMENT ASSISTANCE.....	4	(25%)
NO OPINION (VOLUNTEERED).....		(1%)

END OF ROTATION

As far as you are aware, will the federal government be providing enough help to those...(READ AND ROTATE Q46 AND Q47)...who may be negatively affected as a result of the Canada-U.S. free trade agreement?

46. Canadian businesses?	YES.....	1	(42%)
	NO.....	2	(49%)
	NO OPINION (VOLUNTEERED).....	3	(8%)
	NO OPINION.....	4	(1%)

47. individual Canadians?	YES.....	1	(35%)
	NO.....	2	(55%)
	NO OPINION (VOLUNTEERED).....	3	(9%)
	NO OPINION.....	4	(1%)

END OF ROTATION

IF ANSWER TO Q44 WAS "NO FEDERAL GOVERNMENT ASSISTANCE" (CODE 1)...
SKIP TO Q49, OTHERWISE ASK:

Thinking specifically about businesses...

48. The federal government can assist them in taking advantage of the opportunities available under Canada-U.S. free trade by providing different types of help. Which of the following types of help for businesses would you be most in favour of the federal government providing?

GIVING INFORMATION AND ADVICE ABOUT NEW OPPORTUNITIES
FOR DOING BUSINESS IN THE UNITED STATES.....1 (41%)

OR

CO-OPERATING WITH BUSINESSES IN SHARING THE COSTS OF
FINDING NEW CUSTOMERS IN THE U.S.....2 (55%)

NO OPINION (VOLUNTEERED).....3 (4%)

49. If the Canada-U.S. free trade agreement falls through and is not passed by the Canadian Parliament and the U.S. Congress, which of the following points of view would more closely reflect your own...(ROTATE)

YOU WOULD BE UPSET THAT CANADA HAS WASTED ALL THIS
TIME AND ENERGY TRYING TO GET A DEAL.....1 (18%)
YOU WOULD FEEL IT HAD BEEN A WORTHWHILE EFFORT TO IMPROVE
CANADA'S ECONOMIC PROSPECTS EVEN IF IT DIDN'T SUCCEED.....2 (41%)
YOU WOULD BE VERY HAPPY AND RELIEVED BECAUSE YOU THINK
FREE TRADE WOULD BE A BAD THING FOR CANADA.....3 (19%)
YOU WOULD BE PLEASED BECAUSE THIS PARTICULAR FREE TRADE
AGREEMENT IS NOT GOOD ENOUGH FOR CANADA.....4 (21%)
NO OPINION (VOLUNTEERED).....5 (2%)

50. Again, if the Canada-U.S. free trade agreement did not come into effect, which of the following do you think would likely be most responsible for the fact that the agreement fell through... (ROTATE)

NOT ENOUGH CANADIAN POLITICAL LEADERS COULD AGREE
THAT IT'S A GOOD AGREEMENT.....1 (21%)
NOT ENOUGH AMERICAN POLITICAL LEADERS COULD AGREE
THAT IT'S A GOOD AGREEMENT.....2 (23%)
NEITHER AMERICAN NOR CANADIAN POLITICAL LEADERS COULD
AGREE THAT THE FREE TRADE AGREEMENT IS A GOOD AGREEMENT.....3 (55%)
NO OPINION (VOLUNTEERED).....4 (2%)

51. The free trade agreement must be passed into law by the end of this year or it will not take effect.

Some people say that this is enough time to make a final decision on whether to accept the agreement because there has already been a lot of public debate about its possible consequences.

Other people say that the consequences of the free trade agreement are so important that we should take as much time as necessary for further discussion even if that means missing the deadline and letting the agreement fall through.

Thinking of these two points of view, which best reflects your own?

FINAL DECISION ON ACCEPTING THE DEAL SHOULD OCCUR AS ENOUGH PUBLIC DEBATE ON THE ISSUE HAS TAKEN PLACE.....1	(32%)
THE CONSEQUENCES ARE SO IMPORTANT THAT WE SHOULD TAKE AS MUCH TIME AS NECESSARY FOR FURTHER DISCUSSIONS.....2	(67%)
NO OPINION (VOLUNTEERED).....3	(1%)

This survey is being conducted on behalf of the Department of External Affairs. So that we can use your responses we would like to ask you some questions that would be used for statistical purposes only. We want to assure you that your answers will be kept confidential in two ways: first, your name will not be given to the Department of External Affairs, and second, your answers will be combined with those of other participants in the survey before being given to the Department of External Affairs. This survey is registered under the Access to Information Act and the Privacy Act.

52. What is your age, please?	18-19 YEARS.....01	(4%)
(IF RESPONDENT REFUSES, OFFER	20-24 YEARS.....02	(10%)
TO READ CATEGORIES AND HAVE	25-29 YEARS.....03	(14%)
HIM/HER TELL YOU WHICH CATEGORY	30-34 YEARS.....04	(14%)
HE/SHE FALLS INTO)	35-39 YEARS.....05	(13%)
	40-44 YEARS.....06	(11%)
	45-49 YEARS.....07	(8%)
	50-54 YEARS.....08	(6%)
	55-59 YEARS.....09	(5%)
	60-64 YEARS.....10	(5%)
	65 YEARS OR OLDER.....11	(11%)

53. Which of the following income groups includes your annual household income? (READ CHOICES)	LESS THAN \$ 5,000.....01	(2%)
	\$ 5,000 - \$ 9,999.....02	(5%)
	\$10,000 - \$14,999.....03	(8%)
	\$15,000 - \$19,999.....04	(10%)
	\$20,000 - \$24,999.....05	(11%)
	\$25,000 - \$29,999.....06	(12%)
	\$30,000 - \$34,999.....07	(11%)
	\$35,000 - \$39,999.....08	(8%)
	\$40,000 - \$44,999.....09	(8%)
	\$45,000 - \$49,999.....10	(6%)
	\$50,000 AND OVER.....11	(19%)

54.A Are you currently attending school, college, or university as a full-time student?

YES (SKIP TO Q56).....6*	(7%)
NO (GO TO Q55.B).....A	

IF "NO" TO Q55.A, ASK:

55.B What is the highest level of schooling that you have completed?

PUBLIC/ELEMENTARY SCHOOL (GRADE 1-8).....1	(7%)
SOME HIGH SCHOOL.....2	(20%)
GRADUATED HIGH SCHOOL (GRADE 12 OR 13).....3	(27%)
VOCATIONAL/TECHNICAL/COLLEGE/CEGEP.....4	(17%)
SOME UNIVERSITY.....5	(7%)
GRADUATED UNIVERSITY.....7	(16%)

55. Are you currently employed outside the home?	NO (SKIP TO Q59).....1*	(33%)
	YES (GO TO Q57).....2	(67%)
	NO OPINION (VOLUNTEERED).....3	(1%)

IF "YES" TO Q56, ASK:

56. Are you working full-time or part-time?

FULL-TIME.....1	(83%)
PART-TIME.....2	(17%)
NO OPINION (VOLUNTEERED)....3	(1%)

57. What is your occupation, that is what are your main job responsibilities? What type of company do you work for?

PROFESSIONAL.....	01	(11%)
AGRICULTURE.....	02	(4%)
CIVIL SERVANT.....	03	(5%)
OWNER/SELF EMPLOYED.....	04	(9%)
MANAGEMENT/EXECUTIVE.....	05	(8%)
CULTURAL.....	06	(1%)
TEACHER.....	07	(6%)
MEDIUM-LEVEL SERVICE.....	08	(10%)
LOW-LEVEL SERVICES.....	09	(14%)
MEDIUM-LEVEL OFFICE WORKER.....	10	(10%)
LOW-LEVEL OFFICE WORKER.....	11	(4%)
MEDIUM-LEVEL PRODUCTION WORKER.....	12	(10%)
LOW-LEVEL PRODUCTION WORKER.....	13	(5%)
HOUSEWIFE.....	14	(*)
STUDENT.....	15	(0%)
RETIRED.....	16	(0%)
ARMY.....	17	(*)
UNEMPLOYED.....	18	(0%)
SCIENTIFIC/TECHNICAL.....	19	(4%)

58. Do you, or does any other member of your family belong to a labour union?

RESPONDENT.....	1	(14%)
OTHER MEMBER OF FAMILY.....	2	(17%)
BOTH (VOLUNTEERED).....	3	(4%)
NONE (VOLUNTEERED).....	4	(65%)

59. Sex. (BY OBSERVATION)

MALE.....	1	(50%)
FEMALE.....	2	(50%)

60. Language (BY OBSERVATION)

ENGLISH.....	1	(76%)
FRENCH.....	2	(24%)

